



KAMDHENU LIMITED

Strong Performance in FY18

Revenue Growth of 43%

Profit Before Tax grew 108% to Rs. 24 crore

Profit after Tax grew 93% to Rs. 16 crore

Dividend of Re. 1 per share of FY 2018

Particulars (Rs. Crores)	Q4 FY18	Q4 FY17	Y-o-Y	FY18	FY17	Y-o-Y
Net Revenue from Operations	375.6	241.6	55%	1,179.8	824.9	43%
Profit Before Tax (PBT)	8.7	3.0	191%	24.4	11.7	108%
Profit After Tax	5.6	1.9	204%	15.7	8.1	93%

Press Release : 28th May 2018, Delhi

Kamdhenu Limited, India's largest manufacturer and seller of branded TMT Bars has declared its Audited Financial Results for the Quarter and Financial year ended 31st March, 2018

Highlights for FY18

- **Revenue up 43% to Rs. 1,180 crores** as compared to Rs. 825 crores in FY17
- **Profit before Tax up 108% to Rs. 25 crores** as compared to Rs.12 crores in FY17
- **Profit after Tax up 93% to Rs. 16 crores** as compared to Rs. 8 crores in FY17
- **Royalty Income through Franchisee's is up by 50% for the year**

Highlights for Q4 FY18

- **Revenue up 55% to Rs. 376 crores** as compared to Rs. 242 crores in Q4 FY17
- **Profit Before Tax up 191% to Rs. 9 crores** as compared to Rs. 3 crores in Q4 FY17
- **Profit after Tax up 204% to Rs. 6 crores** as compared to Rs. 2 crores in Q4 FY17



Commenting on the results and performance, Mr. Satish Kumar Agarwal, Chairman & Managing Director said:

“It gives me immense pleasure to share with you the FY18 Result of Kamdhenu Limited. Our Company has achieved a Total Revenue of Rs.1,180 Crores, Profit Before Tax of Rs.24 Crores and PAT of Rs. 16 Crores.

We are pleased to announce a Dividend of Re.1 per equity share of FV Rs.10 each.

During the year, Royalty income increased by 50% to Rs. 61 crores. Our aim is to have a royalty income of over Rs.100 crores by 2020.

With the continuous R&D work at our own plant, we were able launch Kamdhenu NXT in April 2017 which has been a huge success. During the year, we have increased the royalty charges on our new premium products by Rs.100 per metric tonne across all franchisees.

Post GST, we are seeing a major shift from the unorganized segment to the organized segment. There is a lot of consolidation taking place in the industry from which we are benefiting a lot.

We expect the demand for TMT Steel Bars to grow multifold with the kind of opportunities we see in our country. Affordable Housing would be a big boost to the TMT Steel Sector. With the government’s focus primarily on infrastructure development, we expect accelerated growth for us in the coming few years.

We have grown our paints division as well and have recorded profits for the first time this year. We expect the momentum in the paint business to continue going forward.”



About Kamdhenu Limited

Kamdhenu Group was founded in 1994 with a vision to provide Best Quality TMT Bars at Best Price. Today, led by Mr Satish Kumar Agarwal, the company is the market leader in branded TMT Bars and 'Kamdhenu TMT Bar' is the largest selling TMT Bar in India with brand sales turnover of around Rs. 7500 crores. Kamdhenu follows franchisee business model to bring more transparency and dynamism to the operations of the company. Kamdhenu has committed chain of over 10,500 dealers and distributors in India out of which 6,500 are exclusive for steel business. Kamdhenu being TMT expert has also launched earthquake resistant Kamdhenu SS 10000 TMT Bar and Kamdhenu Nxt TMT Bar. It has been conferred with India Power Brand 2016, Asia's Most Promising Brand – 2016 and World's Best Brand 2015.

Kamdhenu Paints, one of the leading Paint companies in India, is a division of Kamdhenu Limited. The company is credited for offering best-in-class paint products conforming to global standards. Its product portfolio under the brand KAMDHENU PAINTS-COLOUR DREAMZ includes Exterior Emulsions, Interior Emulsions, Acrylic Distempers, Enamel Paints, Cement Paints, Wall Primers & Putty, and Texture & Designer Finishes, Stainers, P.U. Wood Finishes and Metallic Finishes. Kamdhenu Paints has 4,000 dealers and distributors spread across the country

Safe Harbor Statement

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For further information, please contact

Company	Investor Relations Advisors	Public Relations
Kamdhenu Limited CIN: L27101DL1994PLC134282 Mr. Harish Kumar Agarwal www.kamdhenulimited.com	Strategic Growth Advisors Pvt. Ltd. CIN: U74140MH2010PTC204285 Ms. Payal Dave / Mr. Deven Dhruva payal.dave@sgapl.net / deven.dhruva@sgapl.net 022 61146679 / +91 9833373300 www.sgapl.net	Fortuna Public Relations Mr. Pankaj Tiwari pankaj@fortunapr.com + 91 8447595982