



KAMDHENU LIMITED

STRONG Q1 FY23 FINANCIAL PERFORMANCE

Investor Release : 25th July 2022, Gurugram

Kamdhenu Limited, India's largest manufacturer and seller of branded TMT Bars, in the retail segment, has declared its Unaudited Financial Results for the Quarter ended 30th June 2022

Particulars (Steel Business)	Q1 FY23	Q1 FY22	Y-o-Y
Revenue from Own Facilities (Rs. Cr.)	152.6	88.0	+73%
Revenue from Royalty Income (Rs. Cr.)	27.6	21.5	+28%
Franchise Volumes (In Lakh MT)	7.3	5.6	+30%

Particulars (Steel Business) Rs. Cr.	Q1 FY23	Q1 FY22	Y-o-Y
Total Revenue	191.2	112.7	+70%
EBITDA	15.4	14.4	+7%
Profit Before Tax	13.5	13.3	+1%

Update on Scheme of Arrangement for Demerger of Paints Business

The Hon'ble NCLT vide its order dated 3rd June 2022 has approved the Scheme of Arrangement including the De-merger of the Paints Business of the Company into a separate legal entity. The Scheme of arrangement has become effective on 18th July 2022 upon filing of NCLT order.

Pursuant to the Scheme of Arrangement became effective, the Paint Business (Demerged Business) of Kamdhenu Limited have been transferred to and vested with Kamdhenu Colour and Coatings Limited with effect from 1st April 2022, being the Appointed Date.

Particulars (Paint Business)	Q1 FY23	Q1 FY22	Y-o-Y
Volumes (In KL)	7,082	5,092	+39%
Total Revenue (Rs. Cr.)	54.7	33.1	+65%
EBITDA (Rs. Cr.)	-1.2	-2.8	-
Profit Before Tax (Rs. Cr.)	-3.8	-5.8	-



Commenting on the results and performance, Mr. Satish Kumar Agarwal, Chairman & Managing Director said:

“We are pleased to inform that Q1 FY23 demonstrated strong performance despite high commodity prices.

For our steel business, Our company has reported revenue growth of 70% YoY to Rs. 191 crores and EBITDA growth of 7% YoY to Rs. 15.4 crores for Q1 FY23. This was on account of increased construction activities due to government push for infrastructure development. Focus on development of roads, railways, PM AWAS Yojana shall lead to demand creation for steel products. Going ahead, we are focused on increasing our capacity through franchisee route.

We are delighted to announce that the scheme of arrangement including the demerger of paints business has become effective. Now with increased focus on both the businesses, we will be able to concentrate on business operations and ensure optimum utilization of resources.

For our paints business, our revenues increased by 65% YoY to Rs. 54.7 crores. With our focus on increasing the premiumization of portfolio, our volumes increased from own manufacturing, and we reduced manufacturing of products from contract manufacturers. 78% of our paint's revenue are water based and we plan to increase the share of premium / textured paint products where margins are higher.

We are confident that our industry and company shall see brighter future as infrastructure development is happening at rapid pace with government budget allocation. Our differentiated business model, national outreach, finest quality products, extensive marketing, shall enable the Company to scale up significantly. We are well focused on value creation efforts for our franchisee partners, suppliers, dealers and end users.”

Safe Harbor

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.



About Kamdhenu Limited

Kamdhenu Limited was founded in 1994 with a vision to provide Best Quality TMT Bars at Best Price. Today, led by Mr. Satish Kumar Agarwal, the company is the market leader in branded TMT Bars and 'Kamdhenu TMT Bar' is the largest selling TMT Bar in India, in the retail segment with brand sales turnover of ~Rs. 16,000 crores. Kamdhenu follows franchisee business model to bring more transparency and dynamism to the operations of the company. Kamdhenu has committed chain of over 12,000 dealers and distributors in India out of which 8,000 are exclusive for steel business. Kamdhenu being TMT expert has also launched earthquake resistant 'Kamdhenu PAS10000 Steel' and 'Kamdhenu Nxt TMT Bar'. It has been conferred with India Power Brand 2016 & 2019-20, Asia's Most Promising Brand – 2016, World's Best Brand 2015 and 2017-18 among Asia & GCC for Steel as well as Paints. Kamdhenu Ltd. is a ISO 9001:2015 certified company, it is listed on NSE & BSE.

Pursuant to the Scheme of Arrangement became effective, the Paint Business (Demerged Business) of Kamdhenu Limited have been transferred to and vested with Kamdhenu Colour and Coatings Limited with effect from 1st April 2022, being the Appointed Date.

Kamdhenu Paints is credited for offering best-in-class paint products conforming to global standards. Its product portfolio under the brand KAMDHENU PAINTS-COLOUR DREAMZ includes Exterior Emulsions, Interior Emulsions, Acrylic Distempers, Enamel Paints, Cement Paints, Wall Primers & Putty, and Texture & Designer Finishes, Stainers, P.U. Wood Finishes and Metallic Finishes. Kamdhenu Paints has 4,000 dealers and distributors spread across the country.

For further information, please contact

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